

Job Description

Role Title	Designer (F/T)
Reporting To	Head of Sales
Positions	2 posts 1. Location covering Southampton and East Coast of England 2. Location covering London and surrounding areas
Location	SE England
Direct Reports	None
Salary	OTE £40,000 plus
Reference	SE-Designer-CS-270421

Role Responsibilities

- Manage the design process from initial contact to after sales care
- Fulfil at-home design appointments and online appointments to include room survey, design, project management and after sales
- Design beautiful space saving solutions for clients based on their wants and needs using a consultative design-led approach
- Match customers' needs, wants and desires to the features and benefits of Sliderobes' products and services
- Design solutions that meet the customer's lifestyle requirements, and help the customer visualise the design through utilising industry leading CAD, visual aids and samples through the design-led journey from beginning to end
- Produce quotations, design presentations and mood boards for customers
- Develop and foster relationships with new and existing clientele
- Build brand loyalty through outstanding customer service
- Work closely with Head of Design and keep up-to-date with current design trends
- Influence design led thinking across the showroom
- Meet monthly and annual sales targets
- Complete all paperwork and update CRM
- Ensure all paperwork is completed to a high standard and meet all deadlines
- Work with internal teams to generate ideas for new product development, marketing and design
- Work in the showroom to meet clients and cover as necessary
- Work weekends as required, every other Saturday as a minimum

Personal Criteria

- Degree in interior design or relevant subject
- Three years' experience in home furnishings sales and interior design
- Excellent communication, analytical and customer service skills
- Excellent time management skills
- Creative and proactive approach
- Eye for detail and the ability to meet deadlines
- Willing to work evenings and weekends
- Project management experience

Essential

- Valid clean driver's license