



Job Description

Role Title	Sales Designer
Location	Basingstoke
Role	Full-time, Permanent

Benefits

- Generous basic salary and commission structure OTE £40K+
- Generous car allowance
- Company laptop/mobile phone provided
- 22 days annual leave plus bank holidays
- An additional day off for your birthday
- Private Medical Insurance
- Life Insurance

Scope of the Role

Sliderobes is a bespoke furniture company with retail stores and manufacturing sites throughout the UK & Ireland. Are you looking for a new opportunity? Join a family of craftspeople, designers and fitters that treats you as a person and not just a number.

You will be a self-motivated, sales focused individual who will surpass customers' expectations by designing bespoke Sliderobes furniture that's right for them. If you are someone that takes pride in making a difference - It Has To Be You!

Responsibilities

- Manage the design process and customer journey from initial concept to installation.
- Design beautiful space saving solutions for clients based on their wants and needs using a consultative design-led approach, using Sliderobes products and services.
- Design solutions that meet the customers' lifestyle requirements, and help the customer visualise the design through utilising industry leading CAD, visual aids and samples from beginning to end.
- Build brand loyalty through outstanding customer service.
- Work closely with Head of Design and keep up to date with current design trends.
- Meet monthly and annual sales targets.
- Ensure all paperwork is completed to a high standard and meet all deadlines.
- Work with internal teams to generate ideas for new product development, marketing and design.

Criteria

Essential

- A minimum of 3 years' experience in a sales-based role
- Current driver's licence
- Great interpersonal skills
- Excellent attention to detail
- Willing to work evenings and weekends
- Project management experience

Desirable

- Experience in interior design or relevant subject
- Experience of working on a CAD system
- IT proficient

Lone working with appointments to be covered in Hampshire, Wiltshire, Somerset and Dorset

Contact

Send your CV to Fiona Smith, Sliderobes HR Business Partner.
Email: Fiona.Smith@sliderobes.com