

## Job Description

|                       |                 |
|-----------------------|-----------------|
| <b>Role Title</b>     | Sales Designer  |
| <b>Reporting To</b>   | General Manager |
| <b>Location</b>       | Wirral          |
| <b>Direct Reports</b> | None            |

### Role Responsibilities

- Manage the design process from initial contact to after sales care
- Fulfil at-home design appointments to include room survey, design, project management and after sales
- Design beautiful space saving solutions for clients based on their wants and needs using a consultative design-led approach
- Match customers' needs, wants and desires to the features and benefits of Sliderobes' products and services
- Design solutions that meet the customer's lifestyle requirements, and help the customer visualise the design through utilising industry leading CAD, visual aids and samples through the design-led journey from beginning to end
- Produce quotations, design presentations and mood boards for customers
- Develop and foster relationships with new and existing clientele
- Build brand loyalty through outstanding customer service
- Work closely with Head of Design and keep up-to-date with current design trends
- Influence design led thinking across the showroom
- Meet monthly and annual sales targets
- Complete all paperwork to a high standard and meet deadlines
- Work with internal teams to generate ideas for new product development, marketing and design

### Personal Criteria

- Degree in interior design or relevant subject
- Three years' experience in home furnishings sales and interior design
- Excellent communication, analytical and customer service skills
- Excellent time management skills
- Creative and proactive approach
- Eye for detail and the ability to meet deadlines
- Willing to work evenings and weekends
- Project management experience
- Strong surveying/measuring skills essential