

## Job Description

<b>Role Title</b>	Sales Designer
<b>Reporting To</b>	General Manager
<b>Location</b>	Northern Ireland and Donegal
<b>Direct Reports</b>	None

### Role Responsibilities

Manage the design process from initial contact to after sales care

Fulfil at-home design appointments to include room survey, design, project management and after sales

Design beautiful space saving solutions for clients based on their wants and needs using a consultative design-led approach

Match customers' needs, wants and desires to the features and benefits of Sliderobes' products and services

Design solutions that meet the customer's lifestyle requirements, and help the customer visualise the design through utilising industry leading CAD, visual aids and samples through the design-led journey from beginning to end

Produce quotations, design presentations and mood boards for customers

Develop and foster relationships with new and existing clientele

Build brand loyalty through outstanding customer service

Work closely with Head of Design and keep up-to-date with current design trends

Influence design led thinking across the showroom

Meet monthly and annual sales targets

Complete all paperwork to a high standard and meet deadlines

Work with internal teams to generate ideas for new product development, marketing and design

### Personal Criteria

- Degree in interior design or relevant subject
- Three years' experience in home furnishings sales and interior design
- Excellent communication, analytical and customer service skills
- Excellent time management skills
- Creative and proactive approach
- Eye for detail and the ability to meet deadlines
- Willing to work evenings and weekends
- Project management experience