

## Job Description

<b>Role Title</b>	Self-Employed Sales Designer
<b>Reporting To</b>	General Manager
<b>Location</b>	Yorkshire

## Role Responsibilities

- Manage the design process and customer journey from initial concept to installation
- Design beautiful space saving solutions for clients based on their needs using a consultative design-led approach, using Sliderobes products and services
- Design solutions that meets the customers lifestyle requirements, and help the customer visualise the design through utilising industry leading CAD, visual aids and samples from beginning to end
- Produce quotations, design presentations and mood boards for clients to assist with the customer journey
- Meet monthly and annual sales targets
- Develop and build a repour with new clients and existing clients to try and generate new business
- Build brand loyalty through outstanding customer service
- Work closely with head of Design to keep up to date with the current trends in the industry
- Influence design led thinking around the showroom
- Complete sales paperwork to a high standard and deadline
- Work with the internal team to generate ideas for new product development, marketing and design
- Assist the showroom to follow up new and existing leads
- Provide excellent customer service to try and engage with customers in the showroom to produce a high quality design on the day
- Work with the internal team to contribute to ideas for new leads, showroom footfall and collaborations for revenue opportunities

## Personal Criteria

- Degree in interior design or relevant subject
- Three years' experience in home furnishings sales and interior design
- Excellent communication, analytical and customer service skills
- Excellent time management skills
- Creative and proactive approach
- Eye for detail and the ability to meet deadlines
- Willing to work evenings and weekends
- Project management experience
- Strong surveying/measuring skills essential